

A felsőoktatási LLL haszna az egyetemek számára

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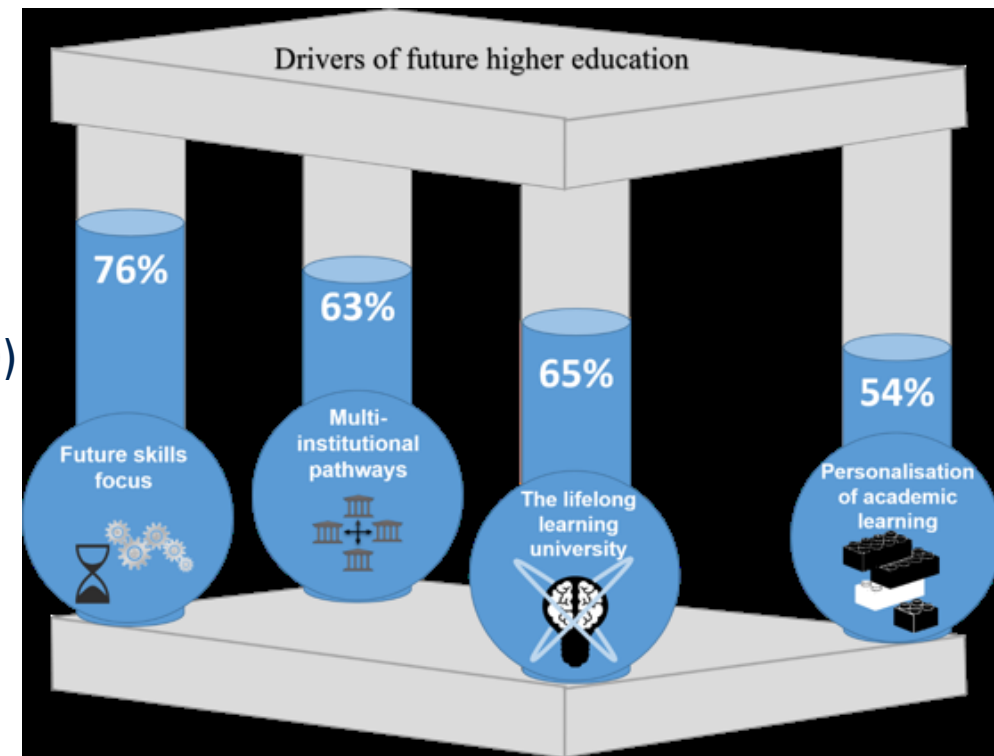
Policy Drivers

- Higher education for employability
- Entrepreneurship & Innovation
- Transversal skills & future skills
- Non-formal and informal education
- Microcredentials

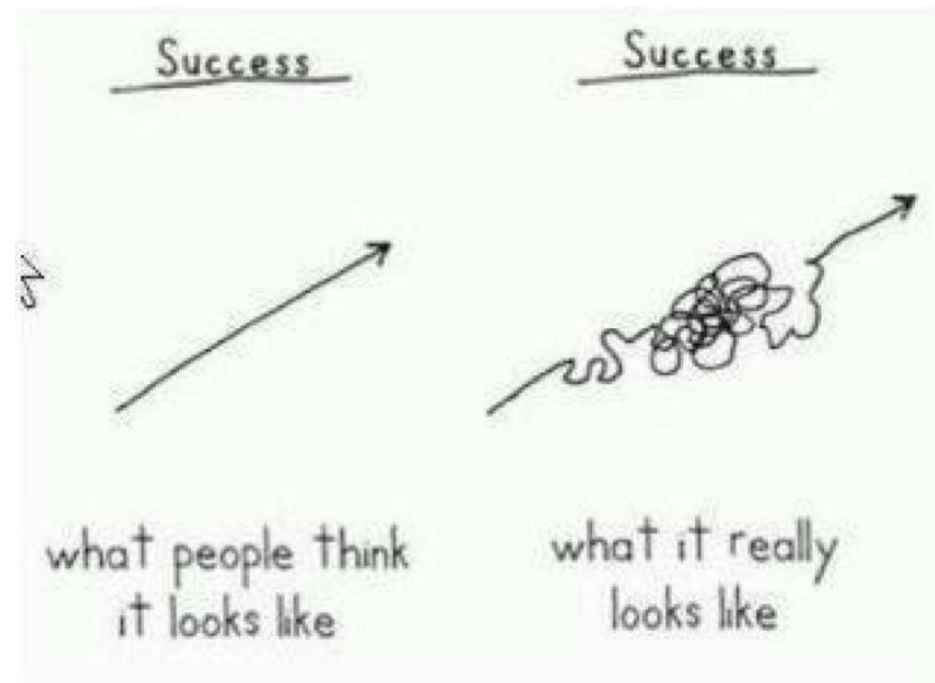


Institutional Drivers

- Global markets & time to market
- Limited funding opportunities
- Less students in higher education
- New Pedagogies:
 - The End of Instruction: Learners as Experts (Ehlers 2020)
 - Innovation Pedagogy (Pausits 2022)
 - Co-agency with peers (OECD 2021)
- Stackable degrees
- Digitalisation
- ...



Future Skills Initiative (Ehlers 2020)



Organisational implementations: many roads lead to Rome

- University
- LLL Center inside
- LLL Center outside/Company
- No dedicated units but responsibilities at academic departments



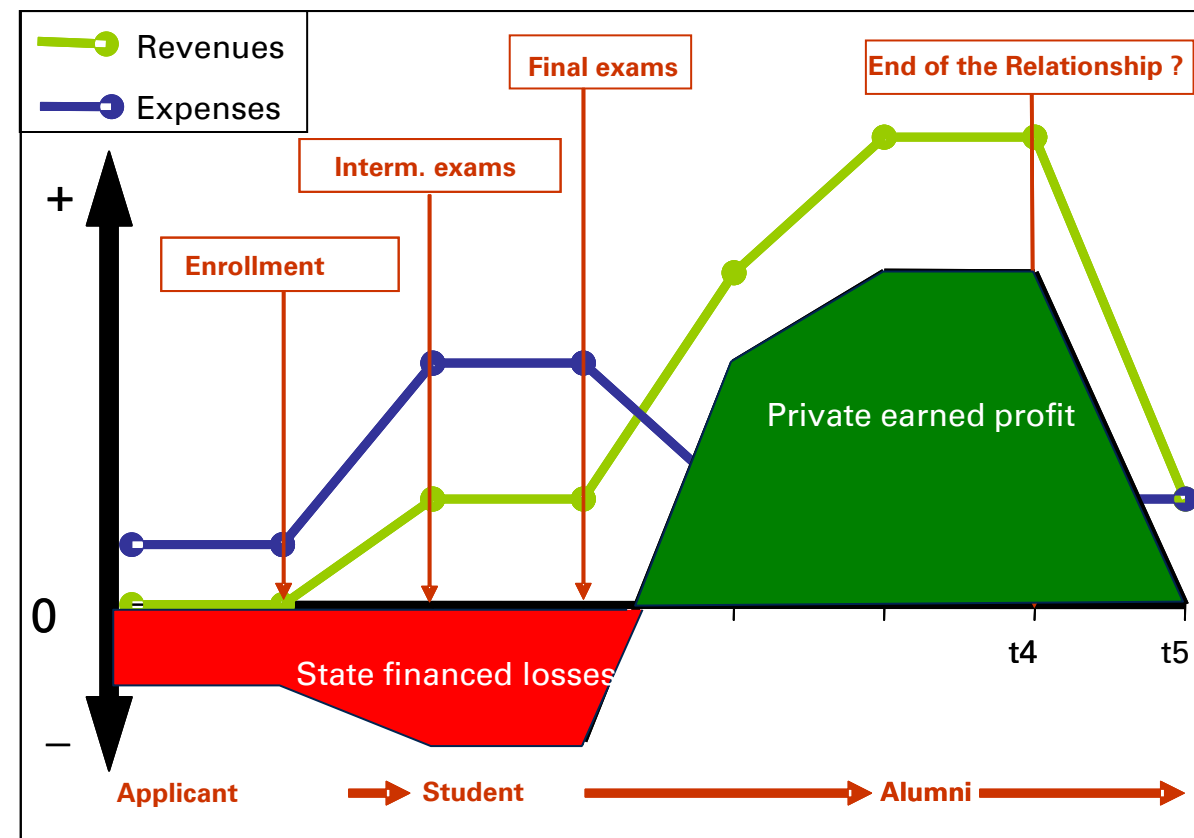
Added Value

- **Intrinsic value:** knowledge exchange improves the quality of knowledge creation processes
 - Adult learner as partner
- **Extrinsic value:** knowledge exchange activity helps universities as institutions to access resources that would not otherwise be accessible and which helps with the longer-term institutional sustainability.
 - E.g. Study fees
- **Narrative value:** allows universities to demonstrate that they are doing particular things that other stakeholders value, particularly in the context of increasing demands for impact by users.
Danish University Extension (<http://www.folkeuniversitetet.dk>)

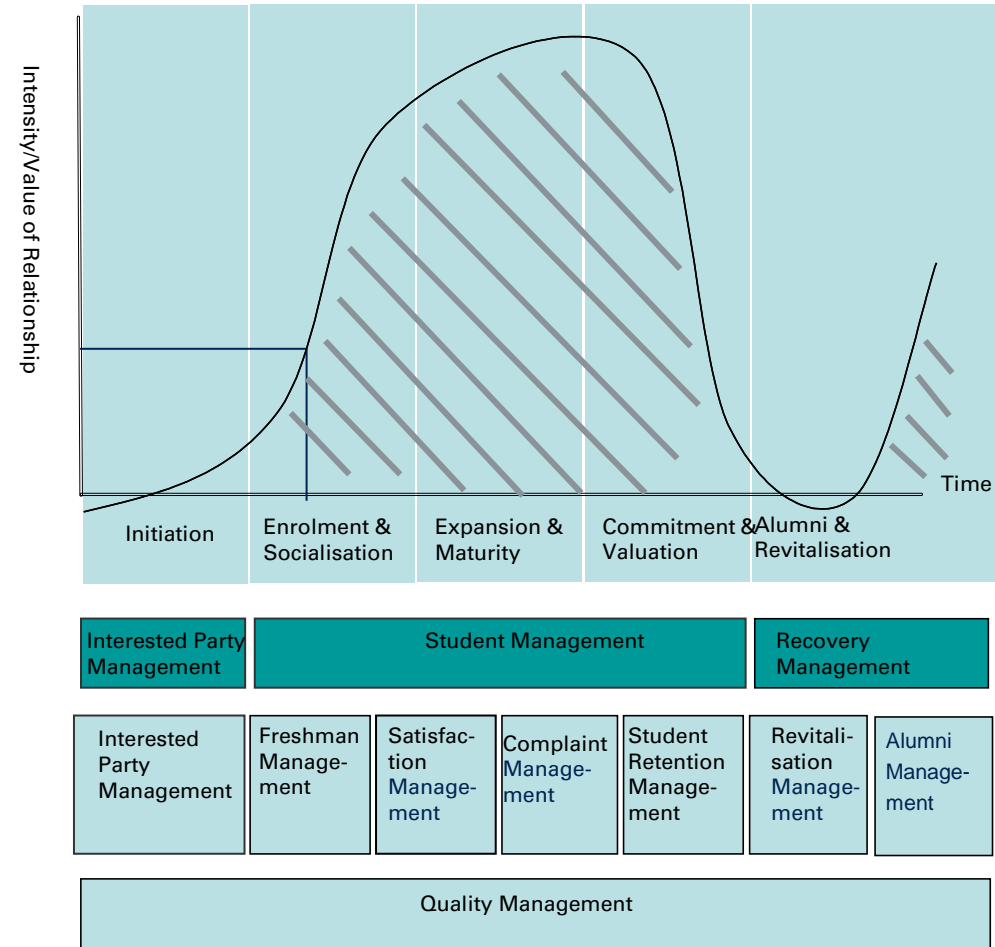
Key actors

- **Students**
 - Co-creator
 - Alumni contact
 - Funding source
 - Learning competences
- **Lecturer**
 - Facilitator
 - Peers
 - Theory-Praxis balance
 - Teaching competences
- **Leadership**
 - Strategic priorities
 - Support with resources
 - Culture and structure
- **Management**
 - Professionals
 - Service provider
 - Career pathways

Student Lifecycle Paradox

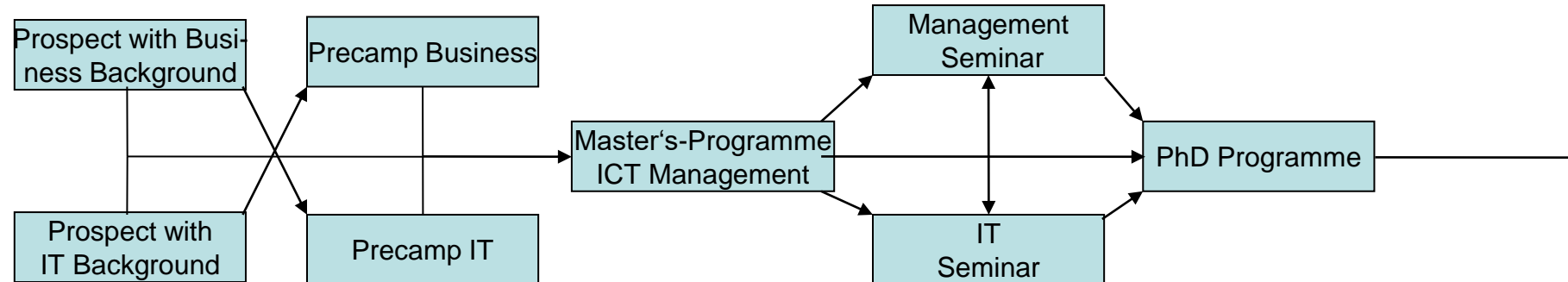


Student Lifetime Value in Programme Lifecycle View



Student Lifetime Value in LLL View

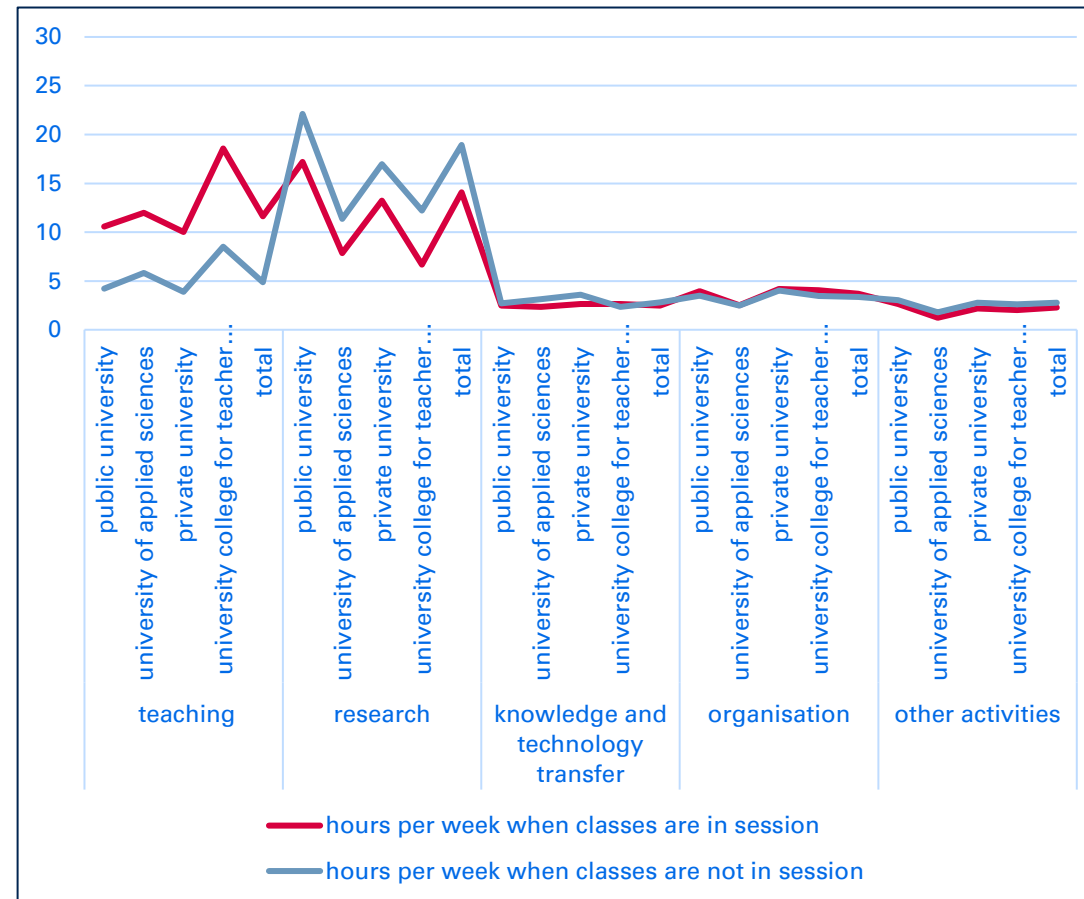
2022		2023		2024		2025	
Prospects—Master's Programme	Participant	Student	Graduate	Master's Alumni	Student	Grad.-PhD	PhD Alumni
	Student						
Prospects--Seminar			Participant		Student	Grad.-PhD	PhD Alumni
Prospects--PhD Programme			Participant		Student	Grad.-PhD	PhD Alumni



Revenues					
Expenditures					
Profit margin					
Informational value					
Referral value					

Student Lifetime Value

Workload



Correction function

- "on average, only **45 per cent of tested university students were proficient in critical thinking**, while one in five demonstrated only "emerging" talent in this area. (Does Higher Education Teach Students to Think Critically? 2022)
- "Universities, at least the ones that we have talked to, have said 'It is not our job; they should have learned these things in high school'...everyone feels like it is **somebody else's responsibility to teach** these things," Doris Zahner, Council for Aid to Education (CAE)



Institutional Research capacities and capabilities



(Webber 2019)

Pradigms

- **Earning Is More Important Than Learning:** Transactional students vs transformational staff
- **Competitive advantages?** Students across all 10 disparate schools are more similar than they are different. (Fischmann, Inside Higher Education 2022)
- **Strategie** follows structures or vica versa
- **Institutional hierarchies** and traditions vs organisational innovation

Some further questions

- How should we overcome the paradigms such as the transactional and transformational one?
- How can we develop specific institutional competences?
- How can we balance educational standards and freedom?

**The music isn't
in the piano**

